

PERSONAL INFORMATION Marco Pani



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Sex Male | Date of birth 03/10/1960 | Nationality Italian

PERSONAL STATEMENT

A passionate conservationist with more than 25 years experience in wildlife and nature conservation issues at international, European and National level with highly developed skills in policy analysis and strategies on wildlife management and community-based conservation. Although I am not holding a university degree I believe that my throughout experience and understanding of sustainable use of wild species and nature conservation including fisheries gained as former staff member of a UN organisation, Government Authorities and NGO community should be an asset.

WORK EXPERIENCE

April 2014- On-going

Consultant - Conservation Force

Assistance on the USFWS suspension on import of elephant trophies in Tanzania and Zimbabwe

March 2007 –On-going

Consultant -

Red coral conservation and management in the framework of the General Fisheries Commission for the Mediterranean (GFCM/FAO)

June 2008 – On-going

Vice President of European Affairs IWMC- World Conservation Trust – Consultant

- Promotion of IWMC's mission goal i.e. Sustainable use of wildlife as a conservation mechanism, at international level.
- 3 Missions to Zambia, assisting the Government Authorities in African Elephant Management and CITES related issues, which led, among others, to the restructuring of Ivory stockpile management, drafting of the Zambian down-listing proposal to CITES CoP 15 (defeated by only 6 votes) and proposals for new hunting schemes enhancing Elephant value also for local communities. Reports available on a confidential basis.
- 2 Missions to Mozambique, assisting the Government with proposals on African Elephant Management and CITES implementation. Reports available on a confidential basis.
- 2 Missions to Tanzania to assist the Government in drafting the proposal to CITES for CoP 15 on African Elephant and the setting up of a strategy on international issues related to wildlife management.
- 1 Mission to Uganda to assist the Government in CITES related issues with emphasis on African Elephant. Report available on a confidential basis.
- Red Coral Management and sustainable use.
- Participation to CITES Cop 13, 14 and 15 in the IWMC delegation.

## Curriculum Vitae Marco Pani

November 2010 to October 2012      **Consultant - Regional Government of Latium-Italy**

- Drafting and approval by the Regional Government of amended Conservation Measures for Special Protection Zones under Natura 2000 Framework.
- Drafting and approval by the Regional Government of Contractual Conservation Measures for Natura 2000 sites, a first for Italy at Regional level, enhancing, inter alia, the role in landowners in site conservation.
- Work on Legislation on Hunting and especially on the phasing-out of lead ammunition in wetlands which is now prohibited in all wetlands of the Region.
- Drafted and presented a LIFE project on Natura 2000 – CORENA2000 Lazio “Communicate Natura 2000 Network in the Latium Region. Project not approved ,but led to individuate priority actions on the Management of Natura 2000 sites, with emphasis on landowners and legitimate land utilisation.

September 1999 – February 2007      **Expert on site – Technical Secretariat of the Ministry**

**Ministry of Environment and Land Protection – Nature Conservation Service - Italy**

- Development of technical and policy work for the CITES Management Authority.
- Development of the national strategic plan for the implementation of CITES.
- Drafting of Legislations (3 enacted).
- Drafting of the Operative Manual for Customs control on CITES. (approved Decree)
- Preparation of briefings and policy analysis for the political authorities.
- Follow up of EU policy with participation in the Italian Delegation to all EU meeting on CITES in the period concerned.
- Policy matters regarding international agreements (CBD) and national conservation issues.
- Organization of technical seminars and briefings for Governmental Authorities.
- Participation to CITES Cop 11 and 12 in the Italian Delegation.

June-August 1998

**International Consultant in Wildlife Ecology Planning and Management  
Food and Agriculture Organisation of the United Nations (FAO)**

**UNDP/FAO Project TUR/96/003/A/01/12: National Parks and Protected Areas Management, Turkey**

- Visited a range of selected National Parks and protected areas and studied existing plans for wildlife management and guidelines and prepared a “Evaluation and recommendations report” for the development of the existing system including the introduction of more participatory approaches of local communities in wildlife management and the need to improve hunting legislation.
- Final report submitted to FAO available

February 1995 – September 1997      **Associate Enforcement Officer –Staff Member (P2 level)**

**CITES Secretariat – UNEP Geneva**

## Curriculum Vitae Marco Pani

- Supported the Head of Unit of Enforcement in the activities of the Unit such as case of infractions of the Convention and relevant investigations, national legislation, training activities on enforcement and the production of the alleged infraction report for submission to the Conference of the Parties;
- Production and follow-up of various documents for the 10th Meeting of the Conference of the Parties including the Draft Resolution on Conservation of Sturgeons (participated in the high level negotiation in Moscow on behalf of the Secretariat) and the Draft Resolution on Frequent cross-border movements of personally owned live animals both approved unanimously;
- Devised a Database to follow-up the confirmation of CITES permits and certificates;
- Started the Secretariat work on Tibetan antelope including the initial organization of the first workshop on the Conservation of and Control of Trade in Tibetan Antelope that took place in China in 1999;
- Follow-up of the implementation of the Convention in Greece with a technical-political mission and reports to the Secretariat and the CITES Standing Committee;
- Participation in the training activities of the Secretariat, including two seminars in Moscow attended by Government Offices from the Russian Federation, CIS countries and East European countries;
- Follow-up of activities dealing with significant trade in wildlife, with emphasis on crocodiles (participation on behalf of the Secretariat in a technical mission to evaluate the crocodilian farming in Colombia), and assistance in management issues on Vicuna and Guanaco.
- Examined the CITES permits and certificates sent by the Parties in order to confirm their authenticity and validity (nearly 4,000 permits/year), with the devising and implementation of the CITES permits database;
- Follow-up of numerous issues related to species conservation;
- Participation to CITES CoP 10 in the CITES Secretariat delegation

November 1989 – January 1995

### Director TRAFFIC Europe Italy Office (IUCN/WWF)

- Monitoring of wildlife trade in Italy;
- Devising and drafting of the new Italian laws on Cites; regular liaison with the Parliament and Governmental authorities to obtain the approval of two different laws that renewed completely the Italian system of CITES implementation including the drafting of eight Ministerial decrees to implement the above-mentioned laws;
- Collaboration with the Italian authorities and with the Magistrates in various investigations on illegal trade in wildlife that led to various seizures and confiscation of several specimens of endangered species;
- Assistance to the CITES Secretariat on problems of CITES implementation in Italy;
- Collaboration with the CITES Secretariat on the devising of the Management Plan of the Vicuna (*Vicugna vicugna*) in Peru that formed part of the proposal that the Peruvian Government presented to the Ninth Meeting of the Conference of the Parties to CITES (United States 1994)
- Analysis of the Italian trade in wildlife and in particular of the reptile skin trade;
- In the period 1991-1994 is a member of the CITES Scientific Authority of Italy production of various documents and reports including marking systems for CITES specimens, screening of CITES amendment proposals for the Conference of the Parties;
- Trainer in two training seminars on CITES organised by the Corpo Forestale dello Stato-Ministry of Agriculture;
- Participation to CITES CoP 8 in the TRAFFIC delegation and CITES CoP 9 in the Italian Delegation.

## EDUCATION AND TRAINING

1978

Classic High School Leaving Certificate, Liceo Augusto, Roma

1979- 1980

Faculty of Biology, University of Pisa, first two years attended.

## Curriculum Vitae Marco Pani

### PERSONAL SKILLS

Mother tongue Italian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
French	B2	B2	B1	B1	A2
Spanish	B2	B2	B2	B2	A2

**Communication skills**

- During my career I developed communication skills and ability to persuade groups gained through several successful negotiations at Intergovernmental and Governmental level, like for example the approval of several laws in Italy, the approval or rejection of proposals at CITES (ex. date mussel at Cop 12, Red Coral at CoP 14 and 15), and numerous other negotiations by leading group discussions and providing well-thought out solutions through the gathering of appropriate information with a strong ability to think and act strategically and laterally and understanding of political processes.

**Organisational / managerial skills**

- In my past jobs I have developed organisational skills and ability to manage priorities and work to deadlines under pressure, with strong analytical skills and ability to work in team. I am a self-starter and I can work under tight deadlines and with a high degree of autonomy. These skills derives also from my experience from 2003 to 2004 as Commissioner of a Regional Natural Park where I was leading a team of 20 staff. I possess also ability to take charge and implement decisions, with attention to punctuality.

**Interpersonal skills**

- Also as a former UN staff I have developed ability to work in a multicultural environment and as a team player. I am a motivator and understand the importance of sharing credits, cooperation and representation.

**Computer skills**

- Good command of Microsoft Office™ tools. Mac and PC.

**Other skills**

- Excellent knowledge of firearms and ammunitions, bows and falconry.

**Driving licence**

- B

ADDITIONAL INFORMATION

Some Publications

1985-87 – Survey on the status of Bonelli's Eagle (*Hieraaetus fasciatus*) in Sardinia. Unpublished reports for WWF Italy.

1986 Pani.M. & Murgia C. The Status of Birds of Prey in Sardinia . In Proceedings V Congress Mediterranean Birds of Prey. Univ. de Evora (Portugal) 1986.

1991 Pani, M. (unpublished report,) Reptile skin trade in Italy. TRAFFIC Europe reptile skin trade report.

1996 – Jenkins R.W. & Pani.M. An assessment of Caiman farming in Colombia. Report for the CITES Secretariat

2003 Translation as Member of ESUGS (European Sustainable Use Specialist Group) into Italian of the Guidelines for sustainable Hunting in Europe. Prepared for the National Technical Committee on Hunting

2007-2010 Reviews of the proposals to include the genus *Corallium* in Appendix II of CITES [http://iwmc.org/home/images/pdf/D1242\\_IWMC\\_ENG\\_LR.pdf](http://iwmc.org/home/images/pdf/D1242_IWMC_ENG_LR.pdf)

[http://iwmc.org/home/images/pdf/corail\\_en\\_final\\_web.pdf](http://iwmc.org/home/images/pdf/corail_en_final_web.pdf)

2010-2013 Papers for General Fisheries Commission of the Mediterranean – GFCM/ FAO on Management of Red Coral in the Mediterranean

[http://151.1.154.86/GfcmWebSite/SAC/13/GFCM\\_SAC13\\_2011\\_Inf.12-e.pdf](http://151.1.154.86/GfcmWebSite/SAC/13/GFCM_SAC13_2011_Inf.12-e.pdf)

<http://151.1.154.86/GfcmWebSite/SAC/SCESS-SCMEE-SCSA/2011/RedCoral/Draft-Report-RedCoral-GFCM-Ajaccio.pdf>

Whose Elephants Are They? Strengthening Community-Based Conservation and Communities' Ownership Rights for Elephants in Africa. African Indaba. October 2014, Volume 12-5-I. <http://www.africanindaba.com/2014/10/whose-elephants-are-they-strengthening-community-based-conservation-and-communities-ownership-rights-for-elephants-in-africa-october-2014-volume-12-5-i/>

Memberships

Former Member of the Italian CITES Scientific Authority (1990-1994)

Former Member of the National Technical Committee On Hunting (2004-2008)

Former Member of the Regional Wildlife Committee of the Latium Region (2004-2007)

Member of the Crocodile Specialist Group of the IUCN Species Survival Commission

Member of the IUCN CEESP/SSC Sustainable Use and Livelihoods Specialist Group (SULi)

Secretary of the Rome Provincial Section of "Ente Produttori Selvaggina – EPS, a recognized National Hunting Association.